

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, November 10, 2006

Active Listings ▶	393	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	16	246
Pending Sales last 20 days	45	175
Pending Sales last 30 days	60	197

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	85	6	425
\$600,001 to \$750,000	95	15	190
\$750,001 to \$900,000	76	20	114
\$900,001 to \$1,050,000	47	9	157
\$1,050,001 to \$1,300,000	49	4	368
\$1,300,001 Plus	41	6	205

* Time required to sell current inventory at Pending Sale rate

Notes:

** A weak 10 days of sales, the average of only 1.6 homes sold per day. In a "normal" market, we should be averaging 3-4 homes per day.