

# Bill Clarkson, Broker

ERA Golden Hills Brokers

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## Marketing Report: San Ramon

For the Week Ending: Friday, December 8, 2006

<b>305</b>	<b>Homes Sold</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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<b>Pending Sales</b> last 10 days	<b>18</b>	<b>169</b>
<b>Pending Sales</b> last 20 days	<b>49</b>	<b>124</b>
<b>Pending Sales</b> last 30 days	<b>63</b>	<b>145</b>

<b>Price Range Trends</b>	<b>Active Listings</b>	<b>Homes sold in the last 30 Days in each range</b>	<b>*Estimated Marketing Days to Sell inventory at current sale rate</b>
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Up to \$600,000	67	8	251
\$600,001 to \$750,000	74	24	93
\$750,001 to \$900,000	59	13	136
\$900,001 to \$1,050,000	38	6	190
\$1,050,001 to \$1,300,000	35	4	263
\$1,300,001 Plus	32	4	240

\* Time required to sell current inventory at Pending Sale rate

### Notes:

\*\* Inventory is dropping, and sales in the \$600K-\$750K range fell under 100 days for the first time in a long while. That is good news!