

Bill Clarkson, Broker

ERA Golden Hills Brokers

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Marketing Report: San Ramon

For the Week Ending: Friday, December 29, 2006

253	Homes Sold	*Estimated Marketing Days to Sell inventory at current sale rate
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Pending Sales last 10 days	13	195
Pending Sales last 20 days	31	163
Pending Sales last 30 days	55	138

Price Range Trends	Active Listings	Homes sold in the last 30 Days in each range	*Estimated Marketing Days to Sell inventory at current sale rate
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Up to \$600,000	52	9	173
\$600,001 to \$750,000	57	20	86
\$750,001 to \$900,000	50	11	136
\$900,001 to \$1,050,000	33	6	165
\$1,050,001 to \$1,300,000	26	5	156
\$1,300,001 Plus	35	4	263

* Time required to sell current inventory at Pending Sale rate

Notes:

** A quiet year in real estate comes to a close. We saw values drop anywhere from 5 to 10%, depending on location and condition.

